



KEYNOTE PRESENTATION

Cultivating Integration: Missouri's Grant Funded Efforts

Jeff Barlow
Executive Director
Hawthorn Institute



Jeff Barlow is the executive director of the Hawthorn Institute, a public policy consulting firm based in Missouri. He specializes in funding strategies, revenue maximization, strategic planning and performance based budgeting. Mr. Barlow is a member of the criminal justice grants task force in Missouri and works collaboratively with all criminal justice agencies on multi-jurisdictional projects.

The Missouri Office of State Courts Administrator (OSCA) has also employed him since 1997. As the assistant director of Administration and Budget, he is responsible for grants, contracts, state and federal fiscal administration and budgeting for the Missouri Judiciary. Mr. Barlow has administered more than \$70 million in grant expenditures in his 10-year tenure at OSCA.

Grand Ballroom
North / Central
9:30 a.m.



Prior to working with the judicial branch, Mr. Barlow served the U.S. House of Representatives as casework director & state government liaison for Missouri's 9th Congressional District. He also served as a leadership aide in the Missouri House of Representatives from 1994 to 1997, serving as chief staff person for legislative task forces on budget, taxation, government efficiency, and technology.

From 1992 to 1994, he served in various positions within the Executive Branch's Department of Social Services. During this time, he served as a planner, tracking the agency's \$3.8 billion budget and coordinating fiscal notes for proposed legislation affecting the department. He also served as the assistant for special projects in the Division of Family Services, writing welfare reform initiatives. Mr. Barlow started his career in state government as a welfare caseworker determining eligibility for food stamps and Medicaid.

He attained his bachelor's degree in political science and Spanish from the College of the Ozarks in Southwest Missouri and his master's degree in public administration from the University of Missouri-Columbia. He is also a Fellow of the Institute for Court Management at the National Center for State Courts. Mr. Barlow has served as national faculty for both the Institute for Court Management and for the Performance Institute, and has conducted state and national conferences for the Hawthorn Institute. He is also a state-certified information technology project manager and an author and speaker on integration and automation funding.

Contact Jeff Barlow at jbarlow@1hawthorn.com.